## Location, ocation, location

How to determine where to place investments to enhance after-tax returns based on your objectives and risk tolerance

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of investments taxed?

In general, place tax-efficient investments into taxable accounts and tax-inefficient investments into tax-deferred or tax-free accounts.

## TAX EFFICIENT

+ Municipal bonds
+ Individual stocks
+ Index funds
+ Exchange-traded funds (ETFs)

TAX INEFFICIENT

+ Corporate bonds + Limited partnerships
+ Actively-traded mutual funds
+ Real estate investment trusts (REITs)
+ Preferred stocks
+ High-yielding stocks

Guide to asset location
Where should I place my investments?

| TYPE OF INVESTMENT | TAX RATE | ACCOUNT TAX STATUS   <br> TAXABLE TAX-DEFERRED TAX-FREE |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Tax-free municipal bonds and municipal bond funds | Exempt |  |  |  |
| Equities held long-term for growth |  |  |  |  |
| Equity index funds (other than REITs) | Long-term capital gains rate |  |  |  |
| Tax-managed mutual funds |  |  |  |  |
| REITs |  | I |  |  |
| High-turnover stock funds deliver returns as short-term capital gains | Ordinary income tax rate |  |  |  |
| Taxable bonds and bond funds -corporates, treasuries |  |  |  |  |



## AGGRESSIVE ARTHUR

Met with his financial planner and for his objectives and risk tolerance an allocation of 80\% stocks, 20\% bonds has been selected.

Stock holdings are equally divided $(50 / 50)$ between growth and value strategies. Both strategies have low turnover.


## Recommended asset location

+ Arthur should allocate $\$ 50 \mathrm{~K}$ to the higheryielding value strategy of his Roth IRA
+ The remaining value strategy holdings (\$350K) and all of the taxable bonds (\$200K) should be allocated to his IRA
+ All of the lower-yielding growth strategy should be split between his IRA (\$200K) and his taxable account (\$200K)

Met with her financial planner and for her objectives and risk tolerance an allocation of 50\% stocks, 40\% bonds and 10\% alternative (REITs) has been selected.

Stock holdings are mostly individual stocks and tax-efficient ETFs.

| ACCOUNT TYPE | VALUE |
| :--- | ---: |
| SEP IRA | $\$ 300,000$ |
| Taxable brokerage | $\$ 700,000$ |
| Total portfolio | $\$ 1,000,000$ |



## Recommended asset location

+ Betty should allocate half of the bonds (\$200K) to her SEP IRA
+ Betty should allocate all of the (REITs) (\$100K) to her SEP IRA
+ Betty should allocate all of her stocks (\$500K) and the remaining bonds (\$200K) to her taxable account
+ Depending on her tax bracket Betty's taxable account may hold municipal bonds instead of taxable bonds

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WEALTH MANAGERS

